

## Customer Real World Problems

The following are just a sample of problems, issues, and questions customers have brought to us that are solved using Expedite. Now if one of your clients comes to you with any of these problems, you will know you can help them.

1. We want to go paperless. Can we do that easily and cheaply?
2. We are doing purchase orders using paper. Can Expedite do purchase orders?
3. What do you have to do time sheets?
4. What about expense reports?
5. We're doing all of our ISO9000 quality documents on paper. Can we keep track of them electronically?
6. We have a bunch of training material that we need to control. Too many times people are not using the latest material.
7. Our personnel director is struggling to ensure that everyone agrees to the different policies in our company. It's especially difficult when there is a change to one of the policies. How can Expedite help her?
8. We have a form that needs to go to the government that if we don't fill out correctly, we don't get paid.
9. We're a consulting company and we have all sorts of files related to our projects. How can we store them so we can locate the needed information at a later date?
10. We need a way to handle confidentiality agreements and know when they expire.
11. We have about 500 customers and we need to keep copies of key files for each customer. How can you ensure things are put in the right place and are not deleted accidentally?
12. I want an automated way to have contracts go to engineering so they can ensure that what sales promised to the customer, they can actually deliver.
13. How can I have all of my team see updates to a customer's network configuration when it is changed?
14. I have a bunch of file cabinets full of paper that I would really like to make electronic but all the solutions I've seen cost tens of thousands of dollars!
15. We do lots of proposals here. Each proposal has a bunch of costing spreadsheets that I don't want to lose. How can Expedite solve this?
16. I need a secure way to keep track of my confidential student records so only the office staff and the student themselves can access the file.
17. I'm a construction company and I need a simple way to ensure that all my sub contractors know about and approve a change to the project.
18. I have to make sure that our outside consultants review these patent applications but often times, either the staff forgets to send them an email, don't know who they should send it to, or the professor forgets to respond.
19. How can I ensure that all my outside sales reps always have the latest collateral? They can pull it from our website but we constantly have a problem they are using out-of-date versions.
20. My instructors fill out grading sheets for each student. How can I store these electronically?
21. We have remote contractors that overwrite each others changes on our server!